



Network Solutions

Case Study

The Challenge

Help a law firm get back to business quickly after a building fire damaged the data center

The Solution

- Liebert Nfinity™ UPS
- Liebert Foundation™ enclosures
- Liebert GXT UPSs

The Liebert Difference

- Teamwork
- Local support
- Responsiveness

The Partner

Networking Solutions



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Liebert Rep and Solutions Provider Partner to Get Law Firm Back On-Line After Data Center Disaster

The Situation

A large law firm in Richmond, Virginia, experienced a disaster that seriously threatened its business operations. Several floors above the firm's offices in a Richmond high-rise, two electricians were working on a main power panel when something went very wrong. Both men were severely burned by an electrical explosion, which resulted in a fire.

Due to the fire, the water fire-suppression system was activated. Electricity to the facility was out and water flooded several floors. The law firm's offices were directly below the fire. All of the firm's IT systems crashed. The IT director was standing in his computer room ankle-deep in water as he surveyed the situation. The firm had to move its entire computer operation to another floor and UPS backup was needed onsite immediately.

The Response

The firm turned to a trusted solutions provider, Networking Solutions, who contacted the Liebert Richmond office and arranged a meeting with the firm's IT Director. Because of the timing, the initial reaction was to use smaller Liebert GXT UPSs scattered throughout the critical servers. However, after analyzing the situation, the team determined a larger Liebert Nfinity UPS was a better long-term solution. The question was how quickly could they get one onsite.

The Liebert rep contacted the factory and the factory responded. The order was placed on Monday at approximately 11:30 AM. The very next evening the customer received a call from a dedicated carrier asking if they wanted the unit delivered that night, rather than waiting until the next morning. The system was started up that Wednesday.

The Results

Based on its experience, the law firm has initiated further disaster planning for offices in other cities, including standardization on Liebert Foundation™ enclosures, as well as the purchase of several Liebert GXT UPS systems.

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